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FEBRUARY
2014



To Our Valued Customers,

That's the first month of 2014 gone and the pace of this year has been very rapid. Opotiki and surrounding district has certainly been keeping our team busy.

On top of that there are some exciting services we are currently finalising which will complement our present line up very effectively; but more about that later.

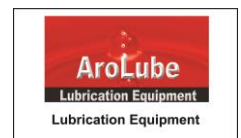
I was interested to read about the Nikau Cafe's employee dispute before the Employment Relations Authority. It was proved the owners had done nothing wrong and the case was dismissed. What I found interesting, was that the court case would have cost Nikau's owners much time and expense, yet the one who brought about the false charge gets off scot free. I wonder at the justice there. No doubt things would have been different, had the outcome gone the other way.

Sometimes people who are 1000's of kilometres away can make us feel better than people who are right next to us.

Arolube Promo

This one contains some excellent specials including the very popular 18v Cordless Grease Gun, ARG2230. We have sold dozens of these with customers raving about how effective they are and how much it speeds up greasing time. With one hand directing the hose, the other on the trigger it is not only faster, but also less messy.

The hose reel specials, auto shut-off fuel nozzles and drum pumps are all great value too.



Husqvarna Summer Promo

This is still going strong with prices lower than Aussie PM Tony Abbot's popularity rating. So if you are in the market for any forest and garden equipment we have a very well priced Husqvarna machine for you.

LPG Bulk Filling Facility

For some time now we have operated the Elgas SWAP'n'GO gas bottle swap, which works really well. Just bring in your empty 9kg cylinder, whether in test or not, so long as it is not too rusty, and swap it for an inspected, tested and safely filled cylinder for just \$35.90.



If you don't have an empty to swap, you can purchase a full cylinder without a trade-in for \$84.90. You will then own the bottle and are free to swap it when it is empty, and you will never need to worry about a re-test. The number of customers taking advantage of this is amazing.

Now, to add to this great service, we are pleased to announce that later this month, we will have a bulk LPG Filling Facility on site. This will allow us to refill a range of LPG cylinders including the little ones through to the 18kg and forklift cylinders. We are looking forward to "gassing you up" with a home grown product.

*They say love is more important than money.
Have you ever tried to pay your overdraft with a hug??*

Enviro-Tab (NZ) Limited

This is a name you will be hearing more about in the future.

This is the 2nd exciting new product and service we will be adding to Lowes Hire & Engineering. We have been investigating this for some time and have completed the diesel detox on two of our own vehicles with great success.

What is **Enviro-Tab**? It is a NZ company with a mission "to reduce the cost and amount of fuel currently being consumed. To significantly reduce harmful emissions created when fuel is burnt, by providing technology that enhances fuel quality, providing cleaner air now and for future generations".

It may sound a bit flowery but it really does what their mission statement says. There are two aspects to it:

1. The diesel detox of the vehicles fuel system
 2. The tank cleaning and fuel conditioning which among other things eliminates "Diesel Bug".
- The first process consists of hooking up the vehicle's fuel system to the detox machine. This with the aid of the Detox Fluid dissolves harmful contaminants and deposits from the vehicle's fuel system, including injectors, fuel rail, valves and pistons. This is collected so you can see how much cleaning it is doing. The difference on our crane truck when the detox was done was amazing – about 90% reductions in smoke emission and a smoother more responsive engine.

Enviro-Tab produce a liquid to add to static diesel tanks that emulsify water deposits therefore allowing them to pass through the system, plus it changes the environment that allows the "Diesel Bug" to thrive, thus eliminating it, which is a biggie. The tablets are also really great for petrol engines, reducing emissions and improving performance.

Go online and check out testimonials and information on this fascinating NZ product and company. <http://envirotab.co/Enviro-Tab.html>



Thought For The Month:

You can't turn back the clock, but you can definitely wind it up again.

Have a great month. All the best from your friendly team at

Lowes Hire and Engineering – "so much more than just a hire centre..."